



Session 2	Start-ups/SMEs looking for finance - series A and series B/C funding
Pitch Title	Making Biosurfactants Mainstream.
Company	AmphiStar
Speaker	Pierre-Franck Valentin
Keywords feedstock	BIOBASED WASTE- AND SIDE STREAMS
Keywords technology	FERMENTATION, BIOPROCESS, PRETREATMENT, SCALABLE
Keywords End-Product	Microbial Biosurfactants
Amount investment needed	Double digit mE
Abstract:	
<p>AmphiStar is the first company to develop, scale-up, produce and sell biosurfactants made entirely from biobased waste- and side streams with application for consumer products.</p> <p>While the global surfactants market exceeds 20 million tonnes annually, less than 4% are fully biobased, and only a fraction are produced through sustainable methods like microbial fermentation.</p> <p>At AmphiStar, we bridge this gap by transforming waste- and side streams into high-performance, eco-friendly biosurfactants for a wide range of applications, including home care, personal care, industrial cleaning, textiles, and agrochemicals.</p> <p>Our innovative technology not only supports a circular economy but also empowers our customers to achieve their sustainability goals with confidence and peace of mind.</p>	